

PROFESSIONAL PROFILE

As Senior Vice President of Blue & Obrecht Realty, David provides a wide variety of real estate services to landlords and tenants.

REPRESENTATIVE BUILDING SALES INCLUDE:

5200 Glen Arm Road	Glen Arm	202,000 SF
11433 Cronridge Drive	Owings Mills	30,000 SF
6709 Whitestone Road	Woodlawn	60,000 SF
3510 Marmenco Court	Halethorpe	65,000 SF
3455 Wilkens Avenue	Baltimore	40,000 SF
4501 E. Lombard Street	Baltimore	28,500 SF
916 N. Charles Street	Baltimore	22,000 SF
717 Light Street	Baltimore	10,000 SF
2636 W. North Avenue	Baltimore	5.42 Acres

TENANT / LANDLORD REPRESENTATION CLIENTS INCLUDE:

Maximus	Baltimore	50,000 SF
BMZ Development	Woodlawn & Baltimore CBD	60,000 SF
Correct RX	BWI	40,000 SF
Evergreen Health	Baltimore Metro & PG Co	28,000 SF
Anchorage Business Center	Woodlawn	17,000 SF
Checkerspot Brewing	Baltimore	10,240 SF
Aurora Health	Owings Mills	9,500 SF
MD Multi Housing Association	Owings Mills	6,300 SF
Vaya Pharma	Columbia	4,500 SF
Whiting-Turner	Baltimore	20 acres

NON PROFIT TRANSACTIONS INCLUDE:

Open Society Institute	Mental Health Association of Maryland
Abilities Network	Advocates For Children and Youth
Casey Family Services	Johns Hopkins Community Physicians
MD Family Network	

RELATED EXPERIENCE

Manekin Commercial Real Estate, 2001 - 2011
Vice President

Working out of the firm's Baltimore office, David specialized in major office and industrial acquisitions, dispositions, leasing and consulting. During his tenure, David negotiated transactions in excess of 23 million square feet for a total value of over \$100 million.

Corridor Commercial Real Estate (Corridor Cresa), 1993 - 2000
Partner

Represented select tenants and landlords in a variety of commercial real estate transactions, including local, regional and national firms with multiple locations.



DAVID PAULSON, SIOR
Senior Vice President / Principal

KEY RELATIONSHIPS

Abilities Network

Aurora Health

BMZ Development

Eastern Outdoor Advertising

Health Facilities Assoc of MD

Maximus

MCB Real Estate

MCF Capital

MD Association of Non-Profits

SkyZone

The Time Group

RELATED EXPERIENCE

Parkway Industrial Center, 1987 - 1992

Leased the 1.0M square foot mixed-use business park on behalf of private owners. Sold the portfolio to GM Pension Fund and subsequently leased on their behalf.

Maryland Economic Development Corporation (MEDCO), 1984 - 1987

Executive Director

Appointed as Executive Director of MEDCO by two governors, with extensive work in Hagerstown and Cumberland. MEDCO is responsible for leasing, managing and selling distressed commercial real estate assets owned by the State of Maryland.

Baltimore Economic Development Corporation (BEDCO), 1980 - 1984

Vice President

Helped establish Park Circle Industrial Park, Seton Business Park, Holabird Industrial Park and other industrial parks throughout Baltimore City.

EDUCATION

University of Maryland - College Park, MD

Bachelor of Arts, with honors

University of North Carolina - Chapel Hill, NC

Master of Regional Planning

PROFESSIONAL AFFILIATIONS AND AWARDS

Society of Industrial and Office Realtors (SIOR)

Individual Member

CoStar Power Broker Awards

Baltimore Area Power Broker Award - Top Office Leasing Brokers, 2016, 2013

CIVIC INVOLVEMENT

Attorney Grievance Committee

Inquiry Panel, Lay Member

Maryland Israel Development Center

Member

The Abilities Network/Epilepsy Foundation

Immediate Past President

Chimes Maryland

Board of Directors (former)

Maryland Family Network

Board of Directors (former)