

PROFESSIONAL PROFILE

As president of Blue & Obrecht Realty, LLC, Richie provides transactional brokerage services to companies in the Baltimore metropolitan area. The company offers landlord and tenant representation and property acquisition and disposition, with a full range of real estate brokerage and development services.

Since founding Blue & Obrecht Realty in 2000, Richie has negotiated transactions in excess of 14.2 million square feet for a total value of over \$460 million.

Landlord Representation Clients / Projects Include:

Atlantic Realty (194,420 sf)	Platt Development Group (190,000 sf)
Colony Realty Partners (1,500,000 sf)	Quarry Lake at Greenspring (250,000 sf)
Cabot Properties (369,979 sf)	Sparks Corporate Center (188,850 sf)
Obrecht Properties, LLC (695,000 sf)	Western Run Business Ctr (145,500 sf)

Tenant Representation Clients Include:

American Lubrication (41,000 sf)	PDP Group (65,000 sf)
Colfax (28,000 sf)	Terminal Corporation (373,000 sf)
Comcast (214,000 sf)	Tessco Technologies (94,000 sf)
Fundamental (94,000 sf)	Wm. T. Burnett (39,000 sf)
Maxim Healthcare Services (172,000 sf)	

RELATED EXPERIENCE

Colliers Pinkard - Baltimore, MD, 1995 - 2000
Executive Vice President / Principal

As team leader of the firm's Towson office, Richie specialized in major office and industrial transactions. In his five-year tenure, Richie negotiated transactions in excess of 3 million square feet for a total value of over \$115 million.

Casey & Associates / ONCOR Int'l - Baltimore, MD, 1979 - 1995
Executive Vice President / Partner

As the senior industrial and office broker, Richie assisted major corporations in their search for facilities, initiated marketing programs for newly-built projects, and achieved numerous successes as a transaction specialist.

EDUCATION

Towson University - Towson, MD
Bachelor of Science, History - 1976 to 1978

Vanderbilt University - Nashville, TN
1973 to 1976

Salisbury School - Salisbury, CT
1970 to 1973



RICHARD F. BLUE, JR.
SIOR
President

KEY RELATIONSHIPS

Atlantic Realty Companies
Cabot Properties
Colony Realty Partners
Comcast Corporation
Crawford Advisors
First Industrial Realty
Maryland Association of CPAs
Murray Corporation
Platt Development Group
Ruppert Properties
Sinclair
Tessco Technologies
The Terminal Corporation
Ward Boland
Wm. T. Burnett

PROFESSIONAL AFFILIATIONS & AWARDS

Society of Industrial and Office Realtors (SIOR)
Active Industrial and Office designations

National Association of Industrial and Office Properties (NAIOP)
Member since 2000

Towson University Deans Recognition Award
College of Liberal Arts Award, 2009

Greater Baltimore Board of Realtors
"Realtor of the Year" Award, 1994

Baltimore Business Journal Book of Lists
Top Commercial Real Estate Agents, 2003 - 2005, 2007 - 2014
Largest Commercial Real Estate Deals (2850 Quarry Lake Drive), 2009
Largest Commercial Real Estate Deals (2800 Quarry Lake Drive), 2007
Largest Commercial Real Estate Deals (910 Ridgebrook Road), 2005
Largest Commercial Real Estate Deals (Montgomery Airpark), 2005
Largest Commercial Real Estate Deals (Point Breeze Business Center), 2005
Heavy Hitters List, 2003

CoStar Power Broker Awards
Baltimore Area Power Broker Award - Office Leasing, 2005, 2007, 2008, 2011 - 2015
Baltimore Area Power Broker Award - Industrial Leasing, 2011, 2012, 2014, 2015
Baltimore Area Top Brokerage Firms - 2002 - 2008; 2010 - 2015
Baltimore Area Power Broker Award - Sales Transactions, 2005

"Largest Industrial Property Multi-City Assignment" Award
Colliers International - \$28 million value, 1998

PROFESSIONAL MEMBERSHIPS / CIVIC INVOLVEMENT

The Fownes Foundation - Pittsburgh, PA
Trustee, 2017 to present

Aberdeen & Rockfish Railroad - Aberdeen, NC
Board Member, 2015 to present

Maryland Horse Breeders Association - Towson, MD
Secretary / Treasurer, 2015 to present
Board of Directors, 2012 to present
Board of Directors, 2001 to 2003; Legislative Committee Chairman

The Maryland State Fair - Timonium, MD
Racing Committee, 2005 to present

The Jemicy School - Owings Mills, MD
Honorary Trustee since 2012
Board of Trustees, 1997 to 2012; Chairman of the Board, 2002 to 2005
Head of Development Committee, 1995 to 1997, 1999 to 2002

Green Spring Valley Hunt Club - Owings Mills, MD
Board of Governors, 1996 to 2011; President, 2007 to 2011
Long Range Planning Committee, 2012 to present